



# VISION & TALENT



## 2019 TRAINING PROGRAMS SCHEDULE\*

S/N	Title	Date	Venue	Fee (N)
<b>A</b>	<b>Business, Credit and Finance Programs</b>			
1.	Business Intelligence: Data Analysis And Reporting	18-22 February	V&T Training Atrium, Ikeja	150,000
2.	Finance For Non-Finance Managers	18-20 March	V&T Training Atrium, Ikeja	165,000
3.	Cost Containment & Management Program	25-27 March	V&T Training Atrium, Ikeja	155,000
4.	The Revenue Growth Habit - the 10X Growth Process	8-9 April	V&T Training Atrium, Ikeja	125,000
5.	Fundamentals of Credit Analysis	24-26 April	V&T Training Atrium, Ikeja	165,000
6.	Basics of Credit And Credit Risk Management	15-17 May	V&T Training Atrium, Ikeja	175,000
7.	Loan Documentation And Collateral Management	20-21 May	V&T Training Atrium, Ikeja	145,000
8.	Credit Control & Monitoring	3-4 June	V&T Training Atrium, Ikeja	155,000
<b>B</b>	<b>Customer Service, Sales &amp; Marketing Programs</b>			
9.	Service Excellence Program 1	17-19 June	V&T Training Atrium, Ikeja	165,000
10.	Service Excellence Program 2	19-21 August	V&T Training Atrium, Ikeja	165,000
11.	Sales & Selling Excellence	26-28 June	V&T Training Atrium, Ikeja	155,000
12.	Marketing & Selling Strategically and Tactically	8-10 July	V&T Training Atrium, Ikeja	145,000
<b>C</b>	<b>HR, Training And Associated Programs</b>			
13.	The People Plan - The HR Excellence Program 1	24-26 June	V&T Training Atrium, Ikeja	165,000
14.	Coaching And Mentoring For Result	15-16 July	V&T Training Atrium, Ikeja	125,000
15.	Strategic Train-the-Trainer Program	18-19 July	V&T Training Atrium, Ikeja	125,000

16.	The People Plan - The HR Excellence Program 2	9-11 September	V&T Training Atrium, Ikeja	165,000
<b>D</b>	<b>Management, Leadership And Related Programs</b>			
17.	Executive Energy and Stress Management Program	24-25 July	V&T Training Atrium, Ikeja	125,000
18.	Leadership Excellence Program For Middle Managers	26-28 August	V&T Training Atrium, Ikeja	155,000
19.	Execution: The Art of Getting Things Done	5-6 August	V&T Training Atrium, Ikeja	125,000
20.	Priority Management And Personal Effectiveness	22-23 August	V&T Training Atrium, Ikeja	125,000
21.	High-Impact Middle Management Program	12-14 August	V&T Training Atrium, Ikeja	165,000



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\* We may vary the arrangements for these programs as exigencies demand; however, all our clients will be kept in the loop. All Programs can be customized for individual clients.



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**>>>Crystallized Vision + Actualized Talent = Guaranteed Performance**

**Performance Guaranteed >>>**